

Charles Neal  
Energy and Environmental Sustainability Manager  
Peralta Colleges  
333 E. 8<sup>th</sup> St  
Oakland, CA 94606

Dear Charles,

Please find attached Quote Summaries for the three colleges for NRG eVgo's Ready-for-Electric Vehicle (REV) offer.

As you will see, there is a co-investment by the colleges and by NRG eVgo as follows:

College of Alameda	\$23,014	NRG eVgo	\$39,000
Laney College	\$8,993	NRG eVgo	\$39,000
Merritt College	\$3,900	NRG eVgo	\$39,000

**Summary of Proposed Offering: Ready-for-Electric Vehicle Program:**

- Charging equipment will be provided free-of-charge by NRG eVgo.
- NRG eVgo will own, operate and maintain the equipment at our cost.
- NRG eVgo will meter the electricity used, and will reimburse Peralta College for electricity used in EV charging.
- NRG eVgo will invest up to \$20,000 in the electrical infrastructure of the site (assumes an array of 10 chargers). This amount will be used to cover electrical wiring, conduit, underground trenching or boring, and related costs needed to provide power to the EV parking spaces. The investment amount will be determined through an in-person site assessment, which NRG eVgo will conduct free-of-charge.
- NRG eVgo will contract directly with employees to provide subscription access to EV chargers at the site
- NRG eVgo will provide ongoing support to Peralta College and its employees in the form of a comprehensive co-marketing package and 24/365 customer service.

Here is how the process will work:

- Peralta College makes final determination on which spaces they want to include in the program.
- NRG eVgo and Peralta College will execute REV Agreement. The property will be designated as REV Certified<sup>SM</sup> property.
- Electrical infrastructure “make readies” installed for all designated spaces.
- Outreach to employees begins:
  - NRG eVgo provides training, brochures and a comprehensive marketing toolkit
  - Chargers deployed as EV drivers arrive and become NRG eVgo subscribers
  - Drivers enjoy an EV charger that’s dedicated to their use, plus access to our market-wide EV charging network, based on their monthly plan subscription

I will follow up with a call to discuss the proposal and answer any questions you may have.

Thank you for this opportunity.

Kevin Kelleher

Account Representative for REV Workplace

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