Respondent: _____________________________

The above-identified Respondent proposes the following pricing to complete the following Consulting Services:

1. **Proposed Lump Sum Fixed Price.** For Consulting Services and other obligations under the Contract, the Respondent proposes a lump sum fixed price of ________________________ Dollars ($___________) (“Price Proposal”). The proposed Lump Sum Fixed Price broken down between services as provided to the District and its population as described (if required) in the RFP as follows:

1.1. **Job Development.** The lump sum fixed price of ________________________ Dollars ($___________) is proposed for completion of Task 1.

1.2. **Housing Assistance.** The lump sum fixed price of ________________________ Dollars ($___________) is proposed for completion of Task 2.

1.3. **Childcare.** The lump sum fixed price of ________________________ Dollars ($___________) is proposed for completion of Task 3.

1.4. **Financial Stability/Financial Literacy.** The lump sum fixed price of ________________________ Dollars ($___________) is proposed for completion of Task 4.

1.5. **Mental Health Services.** The lump sum fixed price of ________________________ Dollars ($___________) is proposed for completion of Task 5.

1.6. **Service Fees & Commission Structure.** The lump sum fixed price of ________________________ Dollars ($___________) is proposed for completion of Task 6.

1.7. **Additional Tasks.** The Respondent’s RFP Response proposes additional or different Tasks than those described in the RFP:

   ____ YES  _____ No
1.7.1. **Price Proposal for Different/Additional Tasks.** The proposed lump sum fixed price set forth in Paragraph 1 incorporates fees, costs and expenses for completing all additional or different Tasks proposed by the Respondent:

- YES
- NO

1.7.2. **Price Proposal Adjustment.** If the response to Paragraph 1.4.1 is “No” the Respondent proposes the following adjustment to the lump sum fixed price proposed in Paragraph 1 as follows (check appropriate statement and set forth the proposed adjustment for the proposed additional/different tasks):

- Deduct _______________ Dollars ($____________) from the lump sum fixed price proposed in Paragraph 1.
- Add _______________ Dollars ($____________) to the lump sum fixed price proposed in Paragraph 1.

2. **Reimbursable Expenses.** The Lump Sum Fixed Price proposed in Paragraph 1 incorporates all fees, costs or expenses that the Respondent may incur for broker and consulting services:

- YES
- NO

If the Lump Sum Fixed Price proposed in Paragraph 1 does not include all fees, costs or expenses incurred for Broker and Consulting Services the Respondent proposes billing the District for the following fees, costs or expenses incurred as follows:

2.1. **Travel (Travel expenses and related fees shall be paid in Accordance to the District’s Travel Policy).**

2.1.1. **Privately Owned Automobile Travel; Costs Per Mile.** If personnel travel by a privately owned automobile, the charge per mile traveled is ____ cents (___¢) per mile (“Mileage Charge”).

2.1.2. **Mileage Charges.** The Mileage Charge billed to the District for travel by privately owned automobile will be for:

- Round Trip Travel
- One Way Travel

2.1.3. **Airfare.** If travel is by air, the charge is the actual costs of economy class airfare without mark-ups.

- Yes
- No, billings will be for costs plus ____ percent (____%) mark-up

2.1.4. **Rental Car.** If travel is by a rental car, the billing is the actual costs for an economy class rental car without mark-ups.

- Yes
- No, billings will be for costs plus ____ percent (____%) mark-up

2.1.5. **Per Diem Expenses.** If travel and overnight stay or more is required the per
Diem charge (excluding mileage, airfare charges or rental car charges) for lodging, meals and incidental expenses is:

Lodging: ________________________ Dollars ($_______) per day.
Meals: __________________________ Dollars ($_______) per day.
Incidental Expenses: ________________ Dollars ($_______) per day.

2.1.6. Charges for Personnel Travel Time. If personnel travel, Respondent proposes to bill the District for travel time of personnel as follows:

_____ No travel charges for personnel travel (travel time included in Price Proposal).

_____ Flat rate travel charge for personnel travel of ____________________ Dollars ($_______) per person travelling.

_____ Hourly rate charge for personnel travel at ________________________ Dollars ($_______) per hour per person travelling.

If an hourly rate is charged for LOR personnel travel to an Off-Site Location, the billings are for:

_____ Round Trip Travel

_____ One Way Travel

_____ Not Applicable, no travel charge proposed for personnel travel time.

2.1.7. Communications.

2.1.7.1. Phone/Fax Charges: _______________________________
2.1.7.2. United States Mail Charges: __________________________
2.1.7.3. Private Courier/Overnight Service: ______________________
2.1.7.4. Other Communications Charges: _________________________

2.1.8. Production.

2.1.8.1. CAD/Plotting: ______________________________
2.1.8.2. Reproduction.

Up to 11” x 14” size reproductions: ________________________
Quarter sheet reproductions: ______________________________
Half-sheet reproductions: ________________________________
Full sheet reproductions: ________________________________

2.2. Additional Services. Set forth below the proposed hourly billing rates for Additional Consultant Services if the District and the Respondent are unable to reach mutual agreement to establish a lump sum fixed price for District authorized Additional Consultant Services.
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<th>Name</th>
<th>Position/Title</th>
<th>Proposed Hourly Rate</th>
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(Duplicate as necessary for additional proposed personnel)
### Sub-Consultant Personnel

**Proposed Additional Services**

**Hourly Billing Rates**

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<th>Name</th>
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(Duplicate as necessary for additional Sub-Consultants and/or additional propose personnel)

3. **Acknowledgment and Confirmation.** The Respondent has a full and complete understanding of the Broker and Consulting Services. The Respondent certifies that all proposed personnel are duly certified, licensed, approved and otherwise qualified to complete obligations under the Contract and to provide Broker and Consultant Services to the District and assigned to such personnel, if the Contract is awarded to Respondent. The undersigned: (i) has reviewed and verified the accuracy and completeness of the foregoing Price Proposal and (ii) is authorized to bind and commit Respondent to the foregoing Price Proposal.

By: ____________________________  
(Signature of Respondent’s Authorized Officer or Representative)

_______________________________  
(Typed or Printed Name)

Title: ___________________________